



# Career Skills Training Portfolio

Adapted For Learners and Professionals Who Are Blind  
and Low Vision – **Open To All**

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## GOOGLE CERTIFICATES

### Google Project Management

**Offered by:** NSITE and Google/Coursera

**Tuition:** Scholarships available

**Duration:** 6-7 Months (Self-Paced)

**Credential Earned:** Google/Coursera Certificate

### Google IT Support (Low Vision Participants)

**Offered by:** NSITE and Google/Coursera

**Tuition:** Scholarships available

**Duration:** 6-8 Months (Self-Paced)

**Credential Earned:** Google/Coursera Certificate

### Google Data Analytics (Low Vision Participants)

**Offered by:** NSITE and Google/Coursera

**Tuition:** Scholarships available

**Duration:** 6-9 Months (Self-Paced)

**Credential Earned:** Google/Coursera Certificate

### Google Digital Marketing and e-Commerce

**Offered by:** NSITE and Google/Coursera

**Tuition:** Scholarships available

**Duration:** 4-6 Months (Self-Paced)

**Credential Earned:** Google/Coursera Certificate

## CONTRACT MANAGEMENT SUPPORT

### Contract Management Support 101

**Offered by:** NSITE

**Training Partners:** Don Acquisition, LLC

**Subjects Included:** Introduction to the Federal Contract Lifecycle, Contract Types (Firm Fixed Price and Cost-Plus), Contract Administration, Contract Closeout, and Contract Terminations

**Tuition:** \$3,600

**Duration:** 7 weeks (Both Virtual Instructor-Led and Self-Paced)

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

### Online Foundation Courses

**Offered by:** Defense Acquisition University

**Subjects Included:**

- CON 0140: Art & Science of Contracting
- CON 237: Simplified Acquisition
- CLC 011: Contracting for the Rest of Us

**Tuition:** \$0

**Duration:** 2-7 hours per course (Self-Paced)

**Credential Earned:** Certificates of Completion

## CUSTOMER SERVICE/SALES

### Effective Communication Skills

**Offered by:** NSITE

**Tuition:** Contact us for pricing

**Duration:** Self-Paced (NSITE-U, on demand)

**Credential Earned:** Certificate of Completion

### Customer-Centered Communications

**Offered by:** NSITE

**Training Partner:** Baker Communications Inc.

**Tuition:** \$1,250

**Duration:** 4 Days

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

## PROCUREMENT/PURCHASING SPECIALIST

### Procurement Foundations

**Offered by:** NSITE

**Training Partner:** Next Level Purchasing Association

**Prerequisites:** Introduction to Procurement, MS Excel Basics

**Subjects Included:** 14 Procurement Best Practices; Powerful Negotiation for Successful Buying; Data Analytics for Procurement Professionals; Three Express Courses of the Participant's Choice

**Tuition:** \$2,250

**Duration:** 6 Weeks (Both Virtual Instructor-Led Training and Self-Paced)

**Credential Earned:** Procurement Foundations Certificate

## INFORMATION TECHNOLOGY

### Cisco Cybersecurity: Foundations

**Offered by:** NSITE

**Training Partner:** Cisco

**Tuition:** \$2,750

**Duration:** 8-10 Weeks

**Credential Earned:** NSITE/Credly by Pearson  
Digital Credential

### Cisco Certified Support Technician (CCST) Networking

**Offered by:** NSITE

**Training Partner:** Cisco

**Tuition:** \$7,250

**Duration:** 26 Weeks

**Credential Earned:** NSITE/Credly by Pearson  
Digital Credential

**Potential Certification:** CCST Networking Certification

**Potential Apprenticeships:** IT apprenticeship  
applications available

### Cisco Certified Support Technician (CCST) Cybersecurity

**Offered by:** NSITE

**Training Partner:** Cisco

**Tuition:** \$5,000

**Duration:** 10-12 Weeks

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

**Potential Certification:** CCST Cybersecurity Certification

### Cisco Certified Network Associate (CCNA)

**Offered by:** NSITE

**Training Partner:** Cisco

**Tuition:** \$10,000

**Duration:** 40 Weeks

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

**Potential Certification:** CCNA Certification

**Potential Apprenticeship:** IT apprenticeship applications available

## TALENT ACQUISITION

### Sourcing Specialist Certificate

**Offered by:** NSITE

**Tuition:** \$5,500

**Duration:** 20 weeks

**Credential Earned:** NSITE/Credly by Pearson  
Digital Credential

**Integrated Work Experience:** 8-week Work  
Experience as a Sourcing Specialist with  
Bristol Myers Squibb

### COMING SOON: Recruiter Certification

**Offered by:** NSITE

**Training Partner:** Social Talent

**Tuition:** \$7,500

**Duration:** 20 weeks

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

**Potential Certification:** Industry Certification

## BUSINESS LEADERS PROGRAM

### Business Basics: Foundational Skills

**Offered by:** NSITE

**Tuition:** Business Basics Individual Courses - \$69  
Business Basics 4-Course Bundle - \$207 (25% bundle savings)

**Duration:** Business Basics Individual Course – 60-90 Minutes (Self-Paced, NSITE-U on demand), Business Basics 4-Course Bundle – 4-6 Hours (Self-Paced, NSITE-U on demand)

**Credential Earned:** Completion Certificates

### Leadership Development – Business Essentials: Strategic Decision Making

**Offered by:** NSITE (PowerSim Solutions business simulation)

**Tuition:** \$2,250

**Duration:** 10 Weeks

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

### Leadership Development – Effective Supervision

**Offered by:** NSITE

**Tuition:** \$2,250

**Duration:** 12 Weeks

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

### Executive Leadership Development Program

**Offered by:** NSITE

**Tuition:** \$3,850

**Duration:** 12 Months

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

## ENTREPRENEURSHIP

### Entrepreneurial Initiatives

**Offered by:** NSITE

**Training Partners:** Wharton Online, National Industries for the Blind, and New York State Preferred Source Program for New Yorkers Who Are Blind (Practicum in e-Commerce possible)

**Max Tuition:** \$18,675 (dependent on assessment outcomes and need for assistive technology/office technology training)

**Duration:** 9 Months

**Credential Earned:** NSITE/Credly by Pearson Digital Credential

## CERTIFIED ACCESSIBILITY TESTER

### Certified Accessibility Tester

**Offered by:** AccessAbility Officer through NSITE

**Tuition:** \$15,960

**Duration:** 14 Weeks

**Credential Earned:**

- DHS: Trusted Tester Certification
- Certified AccessAbility Tester 2.2